

DealMakers®

Deal of the Year 2023

The award will be unveiled at the Annual Awards on February 13, 2024.

This year will be the 23rd award for the Deal of the Year.

Deals will be nominated for inclusion by way of detailed motivations submitted by the firms involved. **THE DEAL MUST HAVE BEEN ANNOUNCED DURING THE 2023 CALENDAR YEAR (not necessarily closed).** For the Deal of the Year, the DealMakers editorial team will produce a short list of those it believes best qualify for consideration with input from the Independent Selection Panel.

The closing date and time for nominations is **12h00 on Friday, November 24, 2023.** There will be no extensions.

The Deal of the Year will receive a framed certificate, a one-ounce platinum medal especially minted for the occasion, and a floating trophy appropriately inscribed. **If qualifying deals will only be announced after the closing date,** DealMakers must be advised of this beforehand for them to be considered and details must be submitted no later than **December 29, 2023.**

DEALS WILL BE JUDGED ON THE FOLLOWING CRITERIA:

Deal of the Year – (by an SA company)

- **Transformational transaction** – does the deal or transaction transform the business or even the industry in which it operates? What is the extent of potential transformation as a result?
- **Execution complexity** – does the overall deal or transaction involve multiple steps/a number of smaller interrelated deals? Are there numerous conditions precedent that need to be fulfilled? Does it involve many and/or complex regulatory approvals? Are there related debt/equity raising processes and how difficult are they to implement? Was there significant time pressure to conclude the deal/transaction? Did the deal/transaction exhibit innovative structuring?
- **Deal size** – not an over-riding determinant but a significant factor.
- **Potential value creation** – to what extent could shareholders and other stakeholders benefit from the transaction over time?



Please submit all nominations to marylou@gleason.co.za