



Sindisiwe Mosoeu
RMB



Senior Transactor:
Infrastructure Sector Solutions

AREA OF SPECIALTY

Debt funding and equity gearing of local and cross-border greenfield and brownfield infrastructure transactions across sub-Saharan Africa.

ROLE/FOCUS:

Assessing, structuring and executing infrastructure transactions including amongst others, power generation (thermal and renewables), roads, rail, ports, pipelines and tank storage. With experience in the renewable energy independent power procurement (REIPP) programme and infrastructure procured through the private power partnership (“PPP”) and concession models.

EXPERIENCE (WITH FOCUS IN THE DE-REGULATED RENEWABLE ENERGY SECTOR)

Exploring opportunities for debt, equity funding and co-investments opportunities into the private power market through development platforms, IPPs and energy exchanges.

One such opportunity being the Seriti Green transaction that has seen RMB partner with Seriti Resources (Seriti), in a transaction to drive Seriti’s own strategy to become a diversified energy business as well as to reduce its carbon emissions. The transaction involves the acquisition of Windlab Africa’s wind and solar assets where RMB is looking to invest equity for a 14.5% shareholding in the development platform. This transaction will see Seriti Green become one of only a handful of South African black-owned Independent Power Producers (IPPs).

THOUGHTS ON THE SA POWER SECTOR

The power sector is facing a myriad of challenges with the widening gap of demand and supply and grid capacity constraints being the most prominent. This has presented the market with an opportunity to co-create a collaborative solution. The increased energy demand coincides with the increased focus of companies to decarbonise, making renewable energy solutions more attractive in this climate.

Positively, the varying sizes of the private power transactions present a unique opportunity for increased participation from local companies, and as such we are seeing an increase in South African owned, operated and maintained solutions in the corporate and investment and large Industrials market.

HOW DID YOU GET INTO THIS SPECIALTY?

I joined RMB's infrastructure sector solutions team after qualifying as a CA(SA) in December 2015 having completed my articles with FirstRand Bank, I have been financing infrastructure assets on the continent since. What drew me to the sector is the tangible impact associated with the end-product as well as the complexity associated with each transaction. I particularly enjoy funding transactions located outside of South Africa as they give me an opportunity to learn and sometimes visit new jurisdictions.

INTERESTING FACT(S) ABOUT YOURSELF/ YOUR ACHIEVEMENTS

I was born and raised in Kwazulu-Natal South Africa, in a very small town called Dannhauser, I think it is the biggest contributing factor to why I love traveling. I also have an adventurous spirit, not the jumping out of moving planes kind, but the trying something new (big or small) frequently kind. ♻️

