Nicole Lancefield

Corporate Finance Transactor

RMB



Nicole is an outstanding emerging corporate finance professional whose technical expertise, commercial judgement and emotional intelligence distinguish her among her peers. Her inclusion in The Rising 20 recognises her contribution to complex transactions and her potential to become a future leader.

Across significant M&A and equity capital markets mandates, Nicole has played a central role in deal teams, earning the trust of clients and colleagues through her maturity, initiative and execution capabilities. Over the past two years, she has contributed to several landmark transactions, including the R24 billion listing of Boxer and the R21,3 billion merger of fintech platforms Shop2Shop and Flash.

Nicole excels at connecting detailed financial analysis with broader commercial decision-making. Her experience spans valuation, deal modelling, ownership structures, governance protections, funding, tax and legal implementation. She goes beyond executing assigned tasks, independently assessing options, identifying risks and developing solutions that balance commercial objectives with practical considerations.

She is equally effective under pressure, maintaining composure on accelerated transactions while coordinating workstreams and managing client and adviser relationships. Her proactive approach ensures that critical details are addressed and complex processes remain on track.

Nicole's ability to build trusted client relationships is a particular strength. Clients value her technical credibility, responsiveness and sound judgement, increasingly treating her as an extension of their own teams. Within RMB, she leads by example, delegates effectively, mentors junior colleagues and fosters a collaborative, high-performing team culture.

Combining analytical rigour, commercial instinct and strong interpersonal skills, Nicole consistently performs beyond expectations for her level of experience.

