

DealMakers[®]

Catalyst Private Equity Deal of the Year 2025

The award will be unveiled at the
Annual Awards on February 19, 2026

- This year will be the 21st year in which this award will be made.
- Deals may be nominated through detailed submissions by the advisory firms involved. To qualify, **the successful conclusion of the BR process must have been announced during the 2025 calendar year**. DealMakers, in consultation with the Independent Selection Panel, will prepare a shortlist of qualifying transactions.
- **Nominations close at 12h00 on Friday, 21 November 2025**, with no extensions. Where qualifying deals are announced after this date, DealMakers must be informed in advance, and full details submitted no later than **19 December 2025**.
- The winning deal will receive a framed certificate, a specially minted one-ounce platinum/gold medal, and an inscribed floating trophy.



NOMINATIONS WILL BE JUDGED ON THE FOLLOWING CRITERIA:

Private Equity Deal of the Year

- **Asset with good private equity characteristics** – cashflow generative business and able to service an appropriate level of debt? A business model that is resilient to competitor action and downturns in the economic cycle? Strong management team that is well aligned with shareholders and capable of managing a private equity balance sheet? Predictable capex requirements that can be appropriately funded?
- **Deal size** – is a factor to filter deals but plays a limited role for acquisitions. It does carry more weight for exits.
- **Potential/actual value creation** – Was the asset acquired at an attractive multiple? If the deal is an exit, was it sold at an attractive price? What is the estimated times money back and/or internal rate of return?

Please submit all nominations to marylou@gleason.co.za by 12h00 on Friday, November 21, 2025.

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ANNUAL GALA AWARDS
19 February 2026