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Deloitte.

Q *What led you to pursue a career in M&A | the Financial Markets?*

A Growing up I didn't know M&A existed. As I progressed through my academic journey, I came across courses on corporate finance and business valuations, and I found myself deeply intrigued by the intricate process of deal making and assessing a company's value. The opportunity to work in a dynamic field, where I could explore various industries, learn about companies' inner workings, and understand how they create value, motivated me to pursue a career in M&A and business valuations.

Q *What was the toughest deal | listing | issue etc you ever worked on and why?*

A Each transaction has had its own unique complexities.

Q *What, in your opinion, is the hardest part of a M&A deal | financial market transaction?*

A Generally navigating the complexity and uncertainty that comes with the M&A process. From stakeholders, regulatory environments, economic factors as well as the general business environment especially considering how long the process can take from initiating to closing a deal.

Q *What is your favourite sector to do a deal in and why?*

A Telecommunications, Media and Technology (TMT). TMT is a very dynamic industry, with a lot of growth potential, innovation and cross-industry

convergence. Within Africa, TMT has witnessed rapid growth which has been driven by increasing internet penetration, digital transformation and the adoption of smartphones. The growth trajectory, therefore, presents attractive opportunities for M&A activity. The cross-industry convergence has opened up avenues for strategic partnerships and M&A activity as companies enter/expand their presence in the African market. Over and above the innovation and M&A activity, the industry has also assisted in providing access to underserved markets within the continent and aiding in the development of the continent and improving access to certain goods and services for our people.

Q *The M&A industry worldwide has been a rollercoaster for the last few years – where do you think M&A in South Africa is headed, given our current political, economic and social climate?*

A There is a lot of uncertainty currently given various factors influencing the general environment in South Africa such as high unemployment levels, rising inflation, the upcoming elections, among other factors. However, despite these challenges I think there is still a lot of opportunity within our market for M&A activity.

Q *If you could change one thing on your career path to date, what would it be and why?*

A Nothing, I believe every decision I've made in getting to where I am today has been crucial to my development and experience. Even the mistakes have come with a lot of lessons.

Q *What piece of advice would you give a young woman working on her first deal | transaction?*

A Make sure you take the time to learn as much as you can and don't be afraid to ask questions. Be confident in what you know, but don't shy away from engaging in what you don't and learning from those around you.

Q *What do you do to celebrate the closing of a big deal?*

A Generally sharing the success with the greater team, and acknowledging all the hard work and efforts that have gone into making it all happen. It's also important to take a break to recuperate, even if it's just a day to unwind and relax before moving on to the next engagement.

Q *What do you do to unwind | get away from the stress of work?*

A Travelling and spending time with loved ones.

FUN FACTS

Current book on your nightstand:
Atomic habits by James Clear.

Preferred holiday destination:
Anywhere with mountains or a beach.

Three words that your colleagues would use to describe you:
Compassionate, hardworking and always smiling. 🙌